



REMODEL REALITY CHECK

AM I REALLY READY TO REMODEL?

Ask these helpful questions to ensure your successful remodel:

CONTRACTOR

What's important to me when looking for (& working with) a contractor?

Rate these elements on a scale from 1-10.
(1 = not that important, 10 = critical)

_____ **Experience:** How long have they been doing remodels? What do their clients say about them?

_____ **Ethics/Trust:** Do they want to build relationships with clients? Do I feel good about working with them? Do I trust they will do a good job for me?

_____ **Client Experience:** Are they a full-service firm that focuses on making sure I am taken care of from start to finish? Will they help me achieve my vision? Will they be a partner in the process, and not just a hired hand? How important is communication with clients during the process?

_____ **Healthy/Green Building Practices:** Do they approach a project with my family's health in mind? Are they considerate of the environment as they build? How? Do they have standards in place to ensure air quality is considered and optimized?

_____ **Peace of Mind /Ease in Process :** Will I rest easy as the process unfolds? Do I feel comfortable having them in my home throughout the project?

INVESTMENT

- _____ Am I prepared to invest in my home financially? If so, how much? _____
- _____ Have I set aside money for the project?
- _____ Have I arranged a loan? (Or, do I need to arrange one?)
- _____ Have I researched costs?

DESIGN

- _____ Do I already have plans created?
- _____ Am I interested in working with an architect/designer?
- _____ Do I have that architect/designer in mind? Can I work with my contractor's architect/ designer?
- _____ What is my general design aesthetic?

REMODEL PROCESS

- Do I...
- _____ Understand how permitting might work (or not) for this project?
 - _____ Have clarity on how a remodel process can go?
 - _____ Understand my role in the process?
 - _____ Value strong communication with my professional remodel team?
 - _____ Have all of the needed information to set clear expectations and goals?



Review Pathway Design + Construction's approach on the next page, and see if we're a match for your next remodel.

IS OUR APPROACH TO REMODELS A GOOD MATCH FOR YOU AND YOUR PROJECT?

AWARD-WINNING DESIGN + BUILD FIRM:

We take a candid and personal approach while still remaining professional. Our approach is straightforward, our communication is steady and our numbers are real.

Our work together—with you, our architects/designers and us - yields a superb remodel that completes on time and on budget.

Specialities? Incorporating best practices around healthy and green builds for air quality and low impact building. Another specialty we offer is an open approach to aging-in-place remodels, so owners can stay in their homes for longer.

INVESTMENT:

We are thorough in our bidding process, preferring to work with real numbers as a way to respect your time and budget.

We work to develop a beautiful project that will last for years, allow you and your family to grow into your home and increase the value of your property.

DESIGN:

Our design partners are selected with care. We already work well together and they treat our clients with the care of a professional and the integrity of an artist.

If you can answer these questions, or are willing to talk about it, we can build and design your ideal space:

- What will happen in this room/space?
- How should it feel when it's complete?

REMODEL PROCESS:

We speak with clients about their projects without overwhelming them with "construction talk." We check in regularly about the project status, so there aren't surprises or wasted time.

Our approach during the process: we're still building a relationship with our clients *while we're remodeling their home.*

Your vision + our expertise in building functionally beautiful kitchens, baths and homes that will last.



"The Team at Pathway were all great to work with. They communicate well, are problem-solvers, and very detail-oriented. It's apparent they take pride in their work for every project they have, and are quick to make things right if the customer has something that needs to be addressed."

"We plan to remodel our basement in a few years and will definitely utilize Pathway again. We're beyond happy with how the house turned out!"

-Diane N.

Check out more of our reviews here:
<https://www.guildquality.com/PATHWAYDC>